

RingCentral has grown to include a worldwide customer portfolio. The MVP (Message. Video. Phone) product is a per user, per month subscription with bundled call plans.

Handsets can only be purchased directly from RingCentral at much higher prices than available elsewhere. MVP pricing is available online but Contact Center pricing is POA.

## LET'S COMPARE

	RingCentral	
Contact Center Pricing	Not available online	All license pricing transparent
Free Trial	14 days	3CX StartUP and 3CX Free are available free forever for up to 10 users / 4 SC respectively
License Model	Per User, Per Month	Unlimited Users. X number of simultaneous calls
Calling Plans	Locked into RC plans	Partners can choose from over 240 regional SIP carriers for preferential pricing
Hosting	Only hosted on RC platform	Can be hosted by 3CX, private cloud or on-premise
Auto Attendant / IVR	Available in Standard package onwards. Not Essentials	Included with most basic edition licenses including Free
Video Calling	Available in Standard package onwards. Not Essentials	Included with most basic edition licenses including Free
Video Conference	Maximum 200 participants	Maximum 250 participants

## LET'S COMPARE

	RingCentral	3CX
Voicemail to Email	Available in Standard package onwards. Not Essentials	Included with most basic edition licenses
Hot Desking	Available in Premium plan and Ultimate plan only	Included in PRO & ENT edition
Conference room hardware integration	Can be connected to RC for an add-on license of \$49 per month	Any supported conference hardware can be added for free
Partner Alliance	Zero information online regarding the structure and commission structure	Information freely available
Training	Some training is free but advanced training with a pro is \$400-\$800 per course	All training is free including live webinars

## **RingCentral** STRENGTHS AND WEAKNESSES

STRENGTHS	24x7 Support provided on all plans and application integrations are extensive.
WEAKNESSES	No flexibility on hardware devices as they must be purchased from RC. Calling plans are directly from RC meaning the customer is locked into fixed rates rather than being able to shop around with local carriers.